

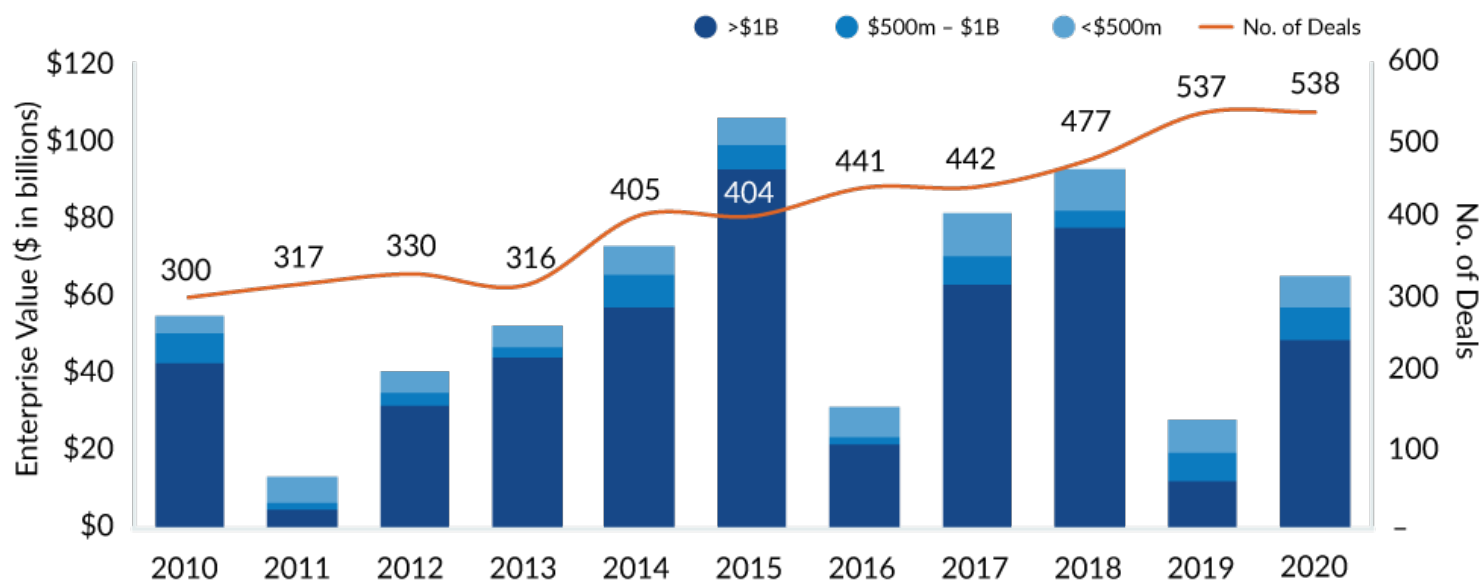
2020 Year-End Review: Food, Beverage & Agribusiness

2020: Year-end review

Key market drivers

2020 started as a turbulent year for the capital markets coming off what was an active 2019 for M&A and capital formation transactions. 1H2020 was characterized by a significant slowdown on the heels of the global COVID-19 pandemic, with product shortages due to pantry loading, shuttered restaurants following government-mandated lockdowns, volatile agricultural commodity prices and a rapid shift to online ordering. 2H2020 experienced a rather unprecedented recovery across most industries, including the food, beverage and agribusiness (“FB&A”) sector. While the number of announced FB&A deals was flat year-over-year, deal value more than doubled from \$28.8 billion in 2019 to \$65.5 billion in 2020. This included nine deals valued at more than \$1 billion in enterprise value, which accounted for 74% of total deal value.

CHART 1: U.S. FOOD, BEVERAGE AND AGRIBUSINESS M&A VOLUME — LATEST TEN YEARS



Source: FactSet as of December 31, 2020.

Multiples for performing businesses continued to be strong while the overall quality of deal flow moderated. Continued strong private equity (“PE”) and strategic interest, and increased buyer bandwidth further supported elevated multiples.

Food, Beverage
and Agribusiness

2000: Year-end review

Key market drivers

2020 started as a turbulent year for the capital markets, starting off with a sell-off in stocks in 2020 for mid-and large-cap investor transactions. (2020) was characterized by a significant disruption in the health of the global (COVID-19) pandemic, with product shortages due to health facilities, shutdown businesses following government-mandated lockdowns, various agricultural commodity prices and a rapid shift to online ordering. (2020) experienced a rather unprecedented recovery across most industries, including the food/beverage and agribusiness (Food & Agribusiness) sector. While the number of announced M&A deals fell, year-over-year, their value more than doubled from \$26.9 billion in 2019 to \$65.1 billion in 2020. This included more deals valued at more than \$1 billion in aggregate value, which accounted for 70% of total deal value.



Multiple, for performing techniques continued to be strong while the overall quality of deal flow moderated. Continued strong private equity (PE) and strategic interest, and increased Superfundments further supported elevated multiples.