# Mesirow 🥬

# **Public Finance**

Mesirow Public Finance provides innovative debt financing solutions to a diverse set of public clients — government agencies, non-profits and other tax-exempt and taxable borrowers — as they fund important capital and infrastructure projects. Our clients are offered unbiased service with access to both regional and sector-based approaches. Regional bankers in seven US urban centers support clients' day-to-day needs and, as needed, sector specialists provide targeted expertise. Our clients also benefit from differentiated, integrated capabilities from across Mesirow Capital Markets.

# **Solutions**

We work side-by-side with clients to develop creative, tailored debt structuring and financial analysis. Our technical acumen enables us to optimize bond sizing for new projects or refunding and restructuring opportunities.

#### Municipal bond underwriting

- Robust analytics and modeling capabilities for tax-exempt and taxable debt
- Emphasis on leveraging the deepest pool of investors across available public and private debt placement alternatives
- Focus on lowest cost of capital and greatest flexibility over time

#### **Private placements**

- A dual-tracking mindset comparing the approaches of a public offering versus a private placement
- Ensuring our clients achieve the most cost-effective borrowing

#### **Municipal advisory**

- Holistic support, from the initial planning stages of debt issuance through deal execution
- Technical support and industry insight on market best practices

#### Defeasance

- Provider of initial and replacement escrow portfolios
- Reinvestment of construction, capitalized interest and acquisition funds
- Reserve fund securities

# Contact us

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# **Advantages**

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**Independent** | As part of an independent firm, we remain objective in considering the full universe of available options



**Connected** | Our long-term relationships with key participants enhance understanding of issuer credits. We provide access to additional liquidity when you need it most



**Efficient** | Monthly average of approximately \$1.5 billion in secondary market trading on a national level



**Expert** | Our transaction experience and industry knowledge ensure relevant ideas and insights

# About Mesirow

Mesirow is an independent, employeeowned financial services firm founded in 1937. Headquartered in Chicago, with offices around the world, we serve clients through a personal, custom approach to reaching financial goals and acting as a force for social good. With capabilities spanning Global Investment Management, Capital Markets & Investment Banking, and Advisory Services, we invest in what matters: our clients, our communities and our culture. To learn more, visit mesirow.com and follow us on LinkedIn.

# Sectors

#### CAPITAL MARKETS

- Swaps
- Other derivatives

#### **EDUCATION**

- School districts
- Universities

#### GENERAL GOVERNMENT

- State and local government
- Park districts

#### NONPROFITS

- Healthcare
- Social service providers
- Cultural Institutions

#### TRANSPORTATION

- Public transportation
- Highways
- Airports

#### UTILITIES

- Water and sewer
- Electric

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