

# Sale-Leaseback Capital

## Unlock the hidden value of your real estate holdings

With more than 30 years of single-tenant net lease investing experience, Mesirow's nationally recognized Sale-Leaseback Capital group has completed more than 200 transactions valued at over \$7.5 billion. Our experts work alongside companies and their independent advisors to assist in realizing their financial objectives.

### Capabilities



**Sale-leaseback** | Monetize an existing single property or multiple properties and lease the property back to the user under a long-term lease.



**Build-to-suit development** | Acquire the land and finance the development of the property. The user will lease the property back under a long-term lease.



**Ground leases** | Acquire the ground subject to a long-term lease.



**Select existing net lease** | Acquire existing net lease real estate opportunities.

### BY THE NUMBERS<sup>1</sup>

**\$7.5B**

In completed transactions

**200+**

Transactions over  
30+ years of investing  
as a principal

**30+**

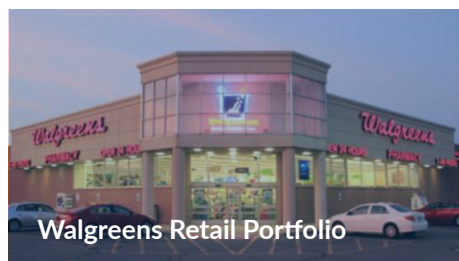
Years working together  
as a core team

## Acquisition criteria

Mesirow Sale-Leaseback Capital is the net lease real estate investment arm of Mesirow and is a nationally recognized industry leader in the net lease real estate market for more than 30 years.

- **Property type:** Single-tenant office, industrial, retail or specialty purpose
- **Deal Size:**
  - Single property transactions in excess of \$10 million
  - Portfolio of properties to aggregate in excess of \$10 million
- **Geography:** Primarily located in North America
- **Industries:** All industries
- **Tenants:** Creditworthy public and private companies, not-for-profits, healthcare and governmental users

## Representative transactions



## About Mesirow

Mesirow is an independent, employee-owned financial services firm founded in 1937. Headquartered in Chicago with offices around the world, we serve clients through a personal, custom approach to reaching financial goals and acting as a force for social good. With capabilities spanning Global Investment Management, Capital Markets & Investment Banking, and Advisory Services, we invest in what matters: our clients, our communities and our culture. To learn more, visit [mesirow.com](https://www.mesirow.com) and follow us on LinkedIn.

## Contact us

### Gerry Levin

Senior Managing Director  
312.595.6070  
[gerry.levin@mesirow.com](mailto:gerry.levin@mesirow.com)

### Garry Cohen

Senior Managing Director  
312.595.6075  
[garry.cohen@mesirow.com](mailto:garry.cohen@mesirow.com)

### Doug Barker

Senior Managing Director  
312.595.6053  
[doug.barker@mesirow.com](mailto:doug.barker@mesirow.com)

### Daniel Nyhan

Managing Director  
312.595.6129  
[daniel.nyhan@mesirow.com](mailto:daniel.nyhan@mesirow.com)

1. As of 3.31.21.

In each of the Representative Transactions noted above, Mesirow was engaged by and represented a special purpose vehicle used in such transaction. Mesirow did not represent and does not purport to have been engaged by or endorsed by the Tenant noted in each Transaction. It should not be assumed that any recommendations incorporated herein will be profitable or will equal past performance. Any listing of representative clients was not selected based on specific performance criteria but rather lists significant institutional relationships. Mesirow refers to Mesirow Financial Holdings, Inc. and its divisions, subsidiaries and affiliates. Securities offered through Mesirow Financial, Inc., member FINRA, SIPC. The Mesirow name and logo are registered service marks of Mesirow Financial Holdings, Inc. © 2021, Mesirow Financial Holdings, Inc. All rights reserved. Printed in the U.S.A.