

# Healthcare



Mesirow Investment Banking's Healthcare professionals are committed to meeting the unique needs of companies and their owners by delivering insightful and sophisticated advice at the highest level of service. Focused on the middle-market, our dedicated team combines years of relevant transaction experience, deep industry knowledge and a global network of long-standing relationships to deliver expert advisory services.

# **Sector Focus**



#### Behavioral health

- Autism therapy & IDD
- Eating disorders
- Psychiatric & co-occurring
- Substance use disorder & MAT



#### Healthcare outsourcing

- Clinical & specialty staffing
- Payor services
- Medical billing & coding
- Medical products & supplies



# Physician practice management

- Dentistry
- Emergency medicine
- Pain management & spine
- Veterinary
- Vision
- Women's health



#### Facilities & alternate site

- Ambulatory surgery centers
- Specialty infusion
- Urgent care, freestanding ER
- Wound care therapy



#### Healthcare IT & tech-enabled services

- Data analytics & population health
- Practice management
- Revenue cycle management
- Telehealth



#### Post-acute

- Assisted living & skilled nursing
- Home health & hospice
- IRFs & LTACs
- Rehabilitation (PT, OT, ST)

# Advantages



**Trusted** | We take a long-term approach to client relationships and serve as a resource as they consider strategy, financing, growth and liquidity



**Connected** | Longstanding relationships with executive decision makers at the relevant strategic, private equity and lending participants in the industry



**Experienced** | Successful track-record of communicating a company's unique attributes through a custom process rather than a one size fits all approach



**Exclusive** | Our exclusive focus on the middle market provides the insight needed to relate to entrepreneurial business owners and their management teams

# Additional sector concentrations

In addition to healthcare, we are a dedicated advisor to a wide array of middle-market companies and have developed an in-depth expertise in a range of industries, including:

- Aerospace and defense
- Business services
- Consumer and retail
- Distribution and supply chain
- Food, beverage and agribusiness
- Industrials
- Paper, plastics and packaging
- Technology

#### **About Mesirow**

Mesirow is an independent, employeeowned financial services firm founded in 1937. Headquartered in Chicago with offices around the world, we serve clients through a personal, custom approach to reaching financial goals and acting as a force for social good. With capabilities spanning Global Investment Management, Capital Markets & Investment Banking, and Advisory Services, we invest in what matters: our clients, our communities and our culture. To learn more, visit **mesirow.com** and follow us on LinkedIn.

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